

Herridge & Associates Limited

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Chartered Accountants
Shirley J Herridge B.A, B.Com, C.A.

To the members of the National Rifle Association of New Zealand Inc.

We have reviewed the financial statements on the attached four pages. The financial statements provide information about the past financial performance for the period 1st July 2015 to 30th June 2016 and the financial position as at 30th June 2016. The information is stated in accordance with the accounting policies set out in the financial statements.

Council's responsibilities

The Council of the National Rifle Association of New Zealand Inc. is responsible for the preparation of financial statements, which give a fair and true view of the financial position of the Association as at 30th June 2016 and of the results of its operations for the year ended 30th June 2016.

Reviewer's responsibilities

It is our responsibility to express an independent opinion on the financial statements presented by the Council and to report our opinion to you.

Basis of opinion

A review includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- The significant estimates and judgements made by the Council in the preparation of the financial statements; and
- Whether the accounting policies are appropriate to the Association, consistently applied and adequately disclosed.

Opinion

We have obtained all the information and explanations we required.

In our opinion:

- Proper accounting records have been kept by the Association, as far as appears from the examination of those records;
- The financial statements on pages 1 – 4 comply with Generally Accepted Accounting Principles; and
- The financial statements on pages 1 – 4 give a fair view of the financial position of the Association as at 30th June 2016 and the results of the operations for the year ended 30th June 2016.

Our review was completed on 11th December 2016 and our opinion is expressed as at that date.

Herridge & Associates Limited

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Auckland

National Rifle Association of New Zealand (Inc).
Statement of Financial Performance

For the 12 months to 30 June 2016

2014/15
Full Year

Notes

OPERATING INCOME

	Sale of Supplies	83,444.35	\$	99,751.29
1	Affiliations & Championship Levies	36,583.76	\$	37,878.91
	Interest	9,198.15	\$	9,146.09
	Donations	4,757.50	\$	5,295.95
2	Other	25,383.96	\$	2,742.66
	TOTAL OPERATING INCOME	\$ 159,367.72	\$	154,814.90

LESS COST OF SALES

	Purchase of Inventory	63,088.11	\$	79,450.04
	Freight, Customs & Distribution to Clubs	1,137.14	\$	1,856.68
	TOTAL COST OF SALES	\$ 64,225.25	77% \$	81,306.72 82%

GROSS PROFIT

\$ 95,142.47	\$ 73,508.18
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LESS OPERATING EXPENSES

	Office Admin - (Phone, Post, Supplies etc)	3,206.45	\$	3,659.35
3	Secretary Salary & Employment - less portion to champs	6,546.27	\$	9,784.60
	HQ's Bldg - (Power, Mntce, Security)	2,197.74	\$	2,702.55
	Campus Grounds & Tgt Shed	2,329.37	\$	295.97
	Seddon Range Mntce - (Less 80% to champs)	482.99	\$	325.39
4	Professional Svcs and Overheads	58,806.14	\$	72,867.66
5	Internet & Web Site	4,698.83	\$	5,124.80
	Publications	30.00	\$	-
	Council Meetings and Delegate Travel	3,813.02	\$	3,248.28
6	Write Off & Shrinkage	6.25	\$	2,426.57
7	Depreciation Claimed	4,404.66	\$	7,238.05
	NZ Rifle Teams	47.85		
	Natnl Coaching Programme		\$	444.73
	Jnr & New Shooter Dev Programmes		\$	2,232.55
	TOTAL OPERATING EXPENSES	\$ 86,557.07	54% \$	110,350.50 71%
	OPERATING NET SURPLUS / DEFICIT	\$ 8,585.40	-\$	36,842.32

CHAMPIONSHIP MEETING

TOTAL CHAMP MEETING INCOME	\$ 39,835.14	\$ 42,202.04
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LESS CHAMP MEETING EXPENSES

	Range, Tgt Costs, 80% Rnge Mntce & Hire	4,346.08	\$	4,754.18
	Wages - (Includes portion NRA Sec Salary)	27,827.50	\$	29,453.00
	Event Administration	1,783.21	\$	4,171.22
	Prizes, Trophies, Medals, Badges, Sponsor Payout	5,855.66	\$	4,323.02

TOTAL CHAMP MEETING EXPENSES	\$ 39,812.45	\$ 42,701.42
CHAMP MEETING NET SURPLUS / DEFICIT	\$ 22.69	-\$ 499.38

SUMMARY

Surplus / Deficit - <u>Championship Meeting</u>	\$ 22.69	-\$ 499.38
Surplus / Deficit - <u>Operating</u>	\$ 8,585.40	-\$ 36,842.32
NET OPERATING & CHAMP MTG SURPLUS / DEFICIT	\$ 8,608.09	-\$ 37,341.70

National Rifle Association of New Zealand (Inc).
Statement of Financial Position
As at 30 June 2016

	2015/16	2014/15 <u>Actual</u>
Opening Balance	514,111.09	\$ 551,452.79
Net Surplus / Deficit	8,608.09	-\$ 37,341.70
Closing Balance	<u>\$ 522,719.18</u>	<u>\$ 514,111.09</u>
Represented by:		
<u>CURRENT ASSETS</u>		
Bank and Cash	85,131.35	\$ 93,409.13
Accounts Receivable	7,264.00	\$ 10,133.25
8 Term Deposits	190,211.53	\$ 226,851.21
Inventories	47,043.76	\$ 79,064.88
9 Sundry	80,946.59	\$ 13,531.23
TOTAL CURRENT ASSETS	<u>\$ 410,597.23</u>	<u>\$ 422,989.70</u>
<u>FIXES ASSETS (NET OF DEPRECIATION)</u>		
Buildings	\$ 91,605.27	\$ 91,605.27
Target Carriers	\$ 38,019.31	\$ 37,510.00
Plant, Machinery, Tooling & Support Equipment	\$ 1,304.22	\$ 2,003.20
Office Equipment & Furniture	\$ 7,340.49	\$ 7,916.53
Belts & Trophies	\$ 11,278.25	\$ 11,278.25
Museum Firearms	\$ 5,276.00	\$ 5,276.00
Team Coaching Aid	\$ 1,647.39	\$ 465.13
TOTAL FIXED ASSETS	<u>\$ 156,470.93</u>	<u>\$ 156,054.38</u>
TOTAL ASSETS	<u>\$ 567,068.16</u>	<u>\$ 579,044.08</u>
<u>LESS CURRENT LIABILITIES</u>		
Creditors (Accts Payable)	273.70	\$ 18,341.00
GST Collected	6,137.58	\$ 16,684.81
GST Payable (Payments Basis)	5,876.54	\$ -
Overseas Levies Collected and owed	338.70	\$ 330.00
Prepayment Made	4,247.00	
10 Public Funding & Sponsorship	27,475.46	\$ 29,577.18
TOTAL CURRENT LIABILITIES	<u>\$ 44,348.98</u>	<u>\$ 64,932.99</u>
NET ASSETS REPRESENTING MEMBERS EQUITY	<u>\$ 522,719.18</u>	<u>\$ 514,111.09</u>

	2015/16	2014/15	
<u>NOTES TO THE ACCOUNTS</u>			
1	Affiliation Fees Recd	33,386.88	\$ 33,392.57
	Championship Levies	3,196.88	\$ 4,486.34
		<u>\$ 36,583.76</u>	<u>\$ 37,878.91</u>
	Total Championship Levy days for season (ea)	1,085	945
2	OTHER INCOME		
	Courier Freight Charged	388.66	\$ 113.86
	Insurance claim received	22,731.32	
	Sponsorship	16.70	
	Office Svcs Recovered		\$ 128.00
	Other	2,247.28	\$ 2,500.80
		<u>\$ 25,383.96</u>	<u>\$ 2,742.66</u>
3	SECRETARY SALARY		
	Total Employment Expenses	21,821.27	\$ 25,147.60
	Less portion of Secretary Allocated to Champ Meeting	-	-\$ 15,363.00
		<u>\$ 6,546.27</u>	<u>\$ 9,784.60</u>
4	PROFESSIONAL SERVICES & OVERHEADS		
	Subscription - ICFRA	540.13	\$ 443.76
	Subscription - NZ Shooting Federation	5,100.00	\$ 5,100.00
	Subscription - NRA GB	411.99	
	Subscription - COLFO	130.43	
	Professional Fees - Legal Advice Membership Review	31,304.95	\$ 46,532.00
	Professional Fees - Lease of Hill Top Reserve from UHCC		\$ 96.89
	Professional Fees - Conference Brokers Ltd	10,235.72	\$ 10,083.02
	Professional Fees - MYOB upgrade	351.64	
	Professional Fees - Auditor	625.00	\$ 625.00
	Insurance - Bldgs, Ammo, Trophies, Contents	3,022.25	\$ 2,756.25
	Insurance - Public & Statutory Liability	859.00	\$ 602.00
	Insurance - Professional Indemnity (Rnge Certification)	1,350.00	\$ 1,350.00
	Marketing - 2019 Logo		\$ 3,000.00
	Marketing - 2016 Promo Video	4,260.50	
	Marketing - Barnard Precision Regional Champs		\$ 1,500.00
	Marketing - NZ Guns & Hunting Listing	150.00	\$ 150.00
	Bank Fees	220.53	\$ 185.00
	Gifts, Badges and Cards	173.91	\$ 2.44
	Chairman's Hospitality	70.09	\$ 441.30
		<u>\$ 58,806.14</u>	<u>\$ 72,867.66</u>
5	INTERNET & WEBSITE		
	Website Related Costs	3,240.00	\$ 4,000.00
	Internet Services	987.83	\$ 443.90
	Hosting Charges	471.00	\$ 680.90
		<u>\$ 4,698.83</u>	<u>\$ 5,124.80</u>
6	WRITE-OFF		
	Shrinkage	-	\$ 2,426.57
	Bad Debt Written Off	21.74	\$ -
		<u>-\$ 6.25</u>	<u>\$ 2,426.57</u>
7	Depreciation		
	Buildings, Trophies and Museum Firearms, asset value determined via the revaluation method		
	Target Carriers - Straight Line 2.5% per year		

Plant & Machinery - Diminishing Value @ 20% of annual balance
Office Equipment - Diminishing Value @ 25% of annual balance
Computer Hard & Software - Diminishing Value @ 25% of annual balance
Furniture & Fittings - Diminishing Value @ 15% of annual balance
Championship Support Equipment - Diminishing Value @ 25% of annual balance
Team Coaching Aid - Diminishing Value @ 25% of annual balance

8 TERM DEPOSITS

TD-03012 365days (Bequest, OTF, Ballinger Accts x2)	\$	-	\$	113,413.46
TD-03015 182 days	\$	36,598.39	\$	35,198.23
TD-03017 180 days	\$	43,613.14	\$	41,962.43
TD-03020 90 days			\$	36,277.09
TD-03018 365 days	\$	50,000.00		
TD-03023 365 days	\$	60,000.00	\$	-
	\$	190,211.53	\$	226,851.21

9 SUNDRY ASSETS

GST Paid on Purchases	\$	8,812.73	\$	12,027.29
Prepayments	\$	69,459.75		
Accrued Interest	\$	2,674.11	\$	1,503.94
	\$	80,946.59	\$	13,531.23

10 PUBLIC FUNDING & SPONSORSHIP

Ballinger Trust		2,182.38	\$	2,092.55
Ballinger Scholarship		1,088.58	\$	1,906.40
Overseas Team Fund (OTF)		1,521.79	-\$	108.71
2019 LRWC Donations		1,300.00	\$	1,300.00
2019 LRWC Members Levies		8,139.19		
NZ Palma Team Funds	-	361.54	\$	1,948.02
Under 25 Junior Dev fund		2,807.00	\$	16,707.00
NZ Community Trust, earmuffs		2,462.06	\$	695.92
Hutt Mana grant - flags		3,300.00		
Seddon Range Dev Funds (Donated)		5,036.00	\$	5,036.00
	\$	27,475.46	\$	29,577.18